

Wednesday, January 28 Cobb Galleria | 2 Galleria Pkwy SE | Atlanta GA 30339 Powered by





☐ UAC member: \$119* ☐ Non-member: \$139

* Company must be a current business-level UAC member.

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Schedule 7 ar	m - 8 am: Registration/Breakfast 10 am - 12:30 pm: Vendor Expo + Lunch
Education Track #1: AGRONOMICS	
8:00 am - 8:55 am	Talking Turfgrass Weed Science - Setting the Scene Ben Pritchard, UGA
9:05 am - 10:00 am	Basics of Soil Science for Turfgrass Systems Clint Waltz, UGA
☐ 12:30 pm - 1:25 pm	Recent Outbreaks and Shifting Dynamics of Insect Pests in Turfgrass Systems Shimat Joseph, UGA
☐ 1:35 pm - 2:30 pm	The Role of Plant Growth Regulators on Turfgrass Clint Waltz, UGA
2:40 pm - 3:35 pm	Breeding Seeded Turfgrasses: Progress Towards New Cultivars for Georgia Landscapes Philip Vines, UGA
Educational Track #2:	HORTICULTURE / TREE CARE / DESIGN
8:00 pm - 8:55 am	Pruning: When and whys of proper pruning ornamental trees and shrubs Rick Smith, The Pruning Guru
9:05 am - 10:00 am	Rethinking Urban Spaces - Sustainable Landscapes to Reduce Pest Issues Heather Kirk-Ballard, UGA
12:30 pm - 2:20 pm	A Walk Through the Landscape: Outside Hands-on Troubleshooting* \mid Dr. Bodie Pennisi and Rick Smith
	*outside, limited to 35 participants. Please note the longer class time.
☐ 12:30 pm – 1:25 pm	Weed Control in the Landscape - Update Mark Czarnota, UGA
☐ 1:35 pm – 2:30 pm	Plant Disease Mysteries in the Ornamental Landscape: Diagnosis and Management Bikash Ghimire, UGA
2:40 pm - 3:25 pm	New Woody Ornamentals For Outstanding Performance In the Landscape Dr. Lav Yadav, UGA
Educational Track #3:	BUSINESS and AI
8:00 am - 8:55 am	Demystifying AI for Landscape Leaders Kenneth Stibler, Reyvism Analytics
9:05 am - 10:00 am	Up Sales - Learn key fundamentals to selling landscape enhancements Ben Gandy and Ken Thomas
☐ 10:10 am - 11:05 am	Beyond the Basics: Tools and Tactics for Better AI Usage Kenneth Stibler, Reyvism Analytics
☐ 12:30 pm − 1:25 pm	Strategic Acquisitions: 10 Common Pitfalls to Avoid Nick Bramblett, 3PG Advisors
☐ 1:35 pm – 2:30 pm	Growth and Process: Build the Right Accounting, Administration, and Finance Team Gloria Parker, 3PG Advisors
2:40 pm - 3:25 pm	The Closing Code: Cracking the Secret to Faster Sales Amy Sulka, Sandler
Educational Track #4:	HARDSCAPES IRRIGATION
8:00 am - 8:55 am	Permeable and Alternative Surfaces for Hardscapes \mid Two-Wire Installations Economical and Profitable
9:05 am - 10:00 am	Irrigation Design Concept to Finished Product Porcelain It's not tile, it's a paver
12:30 pm – 1:25 pm	Irrigate by Phone from Anywhere Synthetic Turf Installation
1:35 pm – 2:30 pm	Drainage for Hardscapes
2:40 pm - 3:25 pm	Holiday Lighting: Light Up Your Holidays with Profit Retaining Wall Installation

Register Online: urbanagcouncil.com/uac-industry-events