

**TODAY'S  
LEADERS  
PLUS  
TOMORROW'S  
LEADERS**

**ALL IN  
ONE  
PLACE**



URBAN **AG** COUNCIL  
GEORGIA

2020 Media Guide



## About Georgia UAC

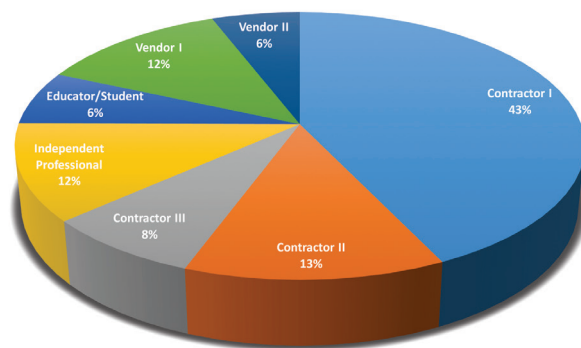
The Georgia Urban Ag Council is Georgia's premier green industry association for professionals involved in all sectors of the industry.

UAC is dedicated to advancing goals and sound policies that enhance and support an ethic of quality urban agriculture and sustainable landscaping in Georgia.

UAC represents one of the largest and most successful industries in Georgia, with more than \$8 billion in sales, 7,000 companies and more than 80,000 employees.

UAC serves its members by advocating for an environmentally and economically sustainable urban ag industry.

## About our members



These professionals come together as Georgia UAC members because they are serious about growing their businesses and just as serious about strengthening their industry.

### Services provided by our contractor members

Aeration/Overseeding/Hydroseeding	Landscape Lighting
Annuals/Perennials	Landscape Maintenance
Arbors/Pergolas	Lawn Care, Fertility, Chemical Services
Athletics/Sports Features	Mulch
Construction	Outdoor Rooms
Decks/Patios	Paths/Walkways
Drainage/Erosion/Sink Holes	Ponds/Creeks/Pool/Spas
Fire Pits/Fireplaces	Pruning
Fountains/Water Features	Rainwater Capture Solutions
Insect/Pest/Disease Control	Sod/Turf Installation and Maintenance
Installation (new + existing design)	Topdressing
Irrigation Installation and Repair	Tree and Shrub Care
Landscape Design and Renovation	Vegetable/Herb Gardens

## About Georgia UAC

## About our members

### Opportunities

### How many ways can you save?

#### Details:

- > *UAC Magazine*
- > UAC Lunch + Learn
- > UAC dinner meetings
- > SEED sponsorships
- > UAC Georgia Sod Producers Field Day
- > UGA Turfgrass Research Field Day
- > UAC Sporting Clays Tournament
- > *Turfgrass Pest Control Recommendations for Professionals*
- > LPU & Expo

### Questions?

706.750.0350  
kathy@georgiauac.com

- > **UAC Magazine** is a glossy color magazine published four times each year. The content-rich magazine is a favorite member benefit, making it an excellent advertising value.

#### Distribution

*UAC Magazine* is mailed to all current UAC business-level members as well as friends of the association in the media, education, and government. The current issue is available for viewing on the UAC website; past issues are archived for members to access online at any time. Ads are included in both print and online versions.

#### Editorial

Articles are written by academic and industry experts in four main categories:

UAC News.....association updates and member news

Business.....wide range of business topics for owners

Industry.....legislative updates and issues

Urban Ag.....horticulture information and research updates

#### Regular features:

Save the date .....details about upcoming UAC events

Have you met.....Q & A introduction to a UAC member

A peek inside .....An inside look at a UAC member company

Pest 411.....ID and control information about a pest insect

Me & my mentor.....Industry leaders answer questions

Safety works.....info for business owners on a specific safety issue

Health & benefits .....updates and reminders on timely topics

What the tech?.....web and social media topics are demystified

Marketplace news .....UAC Magazine advertisers highlight new products/services

*Details on page 6.*

- > **UAC Lunch + Learn** sessions focus on current industry issues, targeted at business owners and managers. These events are open to both members and visitors. Sponsors are given the opportunity to speak directly to the group, provide products and/or information for participants, and have their logo included on all event promotions. Available to current business-level UAC members only.

*Details on page 7.*

- > *UAC Magazine*
- > UAC Lunch + Learn
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- > **UAC dinner meetings** are well attended by business owners and decision-makers for the business-related topics and the quality time with other members. Dinners are held in the Atlanta metro area and in locations around the state. Sponsorships range from dining room sponsors, which includes presentation time in front of the group, to networking table sponsors during the networking part of the evening. Available to current business-level UAC members only.



*Details on page 7.*

- > **SEED - support, energize, enable, and develop** - sponsorships are an opportunity for UAC members to support the organization and the industry at a level beyond their annual membership investment. Annual sponsorships are divided into four levels, each with their own benefits and levels of visibility.



*Details on page 8.*

- > **UAC Georgia Sod Producers Field Day** is held in odd-numbered years, typically in Fort Valley, GA. The event attracts sod and turf producers and their customers alike for industry updates and equipment demos. The event program is distributed to all who attend.



*Details on page 9.*

- > **University of Georgia Turfgrass Research Field Day** is hosted at the Griffin campus in even-numbered years, offering the results of the latest turfgrass research and highlighting the newest turfgrass releases. The event program is distributed to all who attend.



*Details on page 10.*

- > The **UAC Sporting Clays Tournament**, held at a private club, is one of UAC's most popular events. Individuals and teams spend the morning outdoors on the course, then gather in the clubhouse for a BBQ lunch and to find out who won the competition. A variety of sponsorships offer visibility for signage, gear, lunch, and scorecards. Available to current business-level UAC members only.



*Details on page 11.*

## About Georgia UAC

### About our members

### Opportunities

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- > ***Turfgrass Pest Control Recommendations for Professionals*** contains research and data from the University of Georgia's Turf Team and serves as a year-round resource for turfgrass professionals. This handbook is distributed to UAC members, UGA extension offices, and also is available online.

*Details on page 12.*

- > Held annually in January, **Landscape Professional University + Expo** brings together academic and industry experts for a full day of quality education and trade show exhibits. The educational program presents topics and continuing education credits across the industry. A variety of options allow companies to choose their level of involvement, from an industry supporter role to tabletop displays or exhibit booths to speaking directly to groups in educational sessions. The trade show is open to all suppliers and vendors who sell their products and services to Georgia's landscape, turf and horticulture customers. The full-color show directory is distributed to all attendees, exhibitors, speakers and guests.

*Details on page 13.*



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▶ Opportunities

▶ How many ways can you save?

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## How many ways can you save?

There are many options and opportunities for you to reach UAC members, with varying discounts and bonuses available, depending on the publication and event.

### Members save even more!

UAC business-level members receive discounts on advertising and discounts along with preferred placement on event exhibit space.

Some opportunities and bonuses are available only to UAC members.

So, do the math: get a better deal and support your industry, all at the same time.

For membership details, visit [urbanagcouncil.com](http://urbanagcouncil.com) or call 706.750.0350.

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[kathy@georgiauac.com](mailto:kathy@georgiauac.com)

Ad size	Camera-ready art sizes
<i>Full page (covers subject to availability)</i>	
• Outside back cover (OBC)	7.5 in. x 10 in. (portrait only)
• Inside front cover (IFC)	7.5 in. x 10 in. (portrait only)
• Inside back cover (IBC)	7.5 in. x 10 in. (portrait only)
• Interior of magazine (FPI)	7.5 in. x 10 in. (portrait only)
1/2 page	7.5 in. x 5 in. (landscape only)
1/4 page	3.75 in. x 5 in. (portrait only)

## Inserts

Preprinted inserts may be included with each magazine. Inserts for each issue must be shipped directly to the printer by the “art due” date below. Please contact us for the shipping address and rates on multi-page inserts.

## Bonuses for advertisers

- Each issue will have a directory with the advertiser, their website, and the page where their ad can be found.
- UAC vendor members who make a four-issue commitment with a full-page ad may submit a press release (500 words or less) for a new product or service (released in the preceding nine months) for our Marketplace News feature at no additional cost. Contact us for submission instructions.

## Publication schedule *Submit artwork by art due date to Kathy Johnson via email: [kathy@georgiauac.com](mailto:kathy@georgiauac.com)*

- |                              |                            |                             |                          |
|------------------------------|----------------------------|-----------------------------|--------------------------|
| • Winter (Jan/Feb/Mar) ..... | <b>art due November 10</b> | • Summer (Jul/Aug/Sep)..... | <b>art due May 10</b>    |
| • Spring (Apr/May/Jun).....  | <b>art due February 10</b> | • Fall (Oct/Nov/Dec).....   | <b>art due August 10</b> |

## Frequency discount

- 10% discount for four-issue commitment of full- and half-page ads in 12-month period, current business-level UAC members only.

## Specifications

- Resolution: 300 dpi | Mode: CMYK or Grayscale only (no RGB or index color) | File format: jpg, png, pdf | No crops/bleeds

*All ad copy and artwork is included at the discretion of the UAC Board and Executive Director and may be edited or refused.*

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## UAC LUNCH + LEARN *Sponsorships available to current UAC business-level members only*

Visit [urbanagcouncil.com/uac-lunch-learn](http://urbanagcouncil.com/uac-lunch-learn) for upcoming events, pricing and to sign up!

Sponsorship level	Number of sponsors per meeting
<b>Event Sponsor*</b>	<b>Maximum of two companies</b>
<ul style="list-style-type: none"><li>Sponsor will provide company logo which will be included in UAC's promotion of the event.</li><li>Sponsor will speak for a <b>maximum of three minutes</b> during the event.</li><li>Products/promotional items may be displayed in the room and/or included on the tables for participants.</li></ul>	

## UAC DINNER MEETINGS *Sponsorships available to current UAC business-level members only*

Visit [urbanagcouncil.com/uac-dinner-sponsorships](http://urbanagcouncil.com/uac-dinner-sponsorships) for upcoming events, pricing and to sign up!

Sponsorship level	Number of sponsors per meeting
<b>Exclusive Dining Room Sponsor*</b>	<b>One company only</b>
<ul style="list-style-type: none"><li>Sponsor will provide company logo, contact information, and selling points; UAC will create slide presentation to run during the opening segments of the dinner meeting (approximately 20-30 minutes).</li><li>UAC will provide handouts of slide presentation for all members in attendance.</li><li>Sponsor will speak for a <b>maximum of ten minutes</b> during the dinner meeting; slides will loop in background.</li><li>Product/promotional items may be displayed in the dining room and/or on dining tabletops.</li><li>Listing of sponsorship will be included on UAC website and event registration forms.</li></ul>	
<b>Dining Room Co-Sponsor*</b>	<b>Two companies only</b>
<ul style="list-style-type: none"><li>Each sponsor will provide company logo, contact information, and selling points; UAC will create slide presentation to run during the opening segments of the dinner meeting (approximately 20-30 minutes).</li><li>UAC will provide handouts of slide presentation for all members in attendance.</li><li>Each sponsor will speak for a <b>maximum of five minutes</b> during the dinner meeting; slides will loop in background.</li><li>Product/promotional items may be displayed in the dining room and/or on dining tabletops.</li><li>Listing of sponsorship will be included on UAC website and event registration forms.</li></ul>	
<b>Networking Table Sponsor*</b>	<b>Four companies maximum</b>
<ul style="list-style-type: none"><li>Sponsors will display their product/service/promotional items on a table in the bar area prior to the dinner meeting (5:30-6:30 p.m.), and use this casual social time to share their product with members.</li><li>Sponsor will provide company logo to be included in dinner slide presentation and handouts.</li><li>Promotional items for networking table sponsors are permitted only in the bar area, not on dining room tables.</li><li>Listing of sponsorship will be included on UAC website and event registration forms.</li></ul>	

\* UAC reserves the right to schedule sponsors so their products/services are not in competition. Sponsorships must be pre-paid.

Sponsorship availability can change quickly. Please call 706.750.0350 to discuss the current options.

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kathy@georgiauac.com



## SEED SPONSORSHIPS

*Sponsorships available to current UAC business-level members only*

Visit [urbanagcouncil.com/seed-sponsorship-opportunities](https://urbanagcouncil.com/seed-sponsorship-opportunities) for pricing and to sign up!

This is an annual sponsorship, in addition to your membership investment, begins on the contribution date. SEED sponsorships help fund initiatives such as workforce development programs.

### Sponsorship levels and benefits

#### DIAMOND

Company logo will appear on “SEED Sponsor” graphic on the UAC website, in all e-news blasts, legislative reports, *UAC Magazine* and other printed materials and on banners/signage at UAC-sponsored events. In addition: your choice of one full-page color interior ad in *UAC Magazine* (your choice of issue) OR one “A Peek Inside” feature article about your company in *UAC Magazine*.

#### PLATINUM

Company logo will appear on “SEED Sponsor” graphic on the UAC website, in all e-news blasts, legislative reports, *UAC Magazine* and other printed materials and on banners/signage at UAC-sponsored events. In addition: one half-page color interior ad in *UAC Magazine* (your choice of issue).

#### GOLD

Company name will appear on “SEED Sponsor” graphic on the UAC website, in all e-news blasts, legislative reports, *UAC Magazine* and other printed materials and on banners/signage at UAC-sponsored events. In addition: one quarter-page color interior ad in *UAC Magazine* (your choice of issue).

#### SILVER

Company name will appear on “SEED Sponsor” graphic on the UAC website, in all e-news blasts, legislative reports, *UAC Magazine* and other printed materials and on banners/signage at UAC-sponsored events.

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## UAC GEORGIA SOD PRODUCERS FIELD DAY

- Held in odd-numbered years in Fort Valley, GA, rain or shine.
- Tabletop displays, exhibit booths, demonstrations, and sponsorships are available.
- Company logo and contact info included in the program (subject to deadline).
- Tuesday night reception for attendees and exhibitors.

**Next event: Fall 2021, date to be advised**

Visit [urbanagcouncil.com/uac-georgia-sod-turf-producers-field-day](http://urbanagcouncil.com/uac-georgia-sod-turf-producers-field-day) for pricing and to sign up!

### Exhibit opportunities

- Each display space and booth includes one table, two chairs, and lunch for two exhibitors.
- This is an outdoor event; tents are recommended, electricity is not available.

**Tabletop display space (no room for equipment): 10'x10'**

**Exhibit booth (room for equipment display): 20'x30'**

**Demonstrate equipment (must also rent booth)**

### Sponsorship opportunities

- Company logo on signage, in directory and included in all event promotions
- Promotional items may be displayed in the room and/or on the tabletops

#### Reception sponsor

- Includes three minutes to speak to the group at the reception

#### Breakfast sponsor (maximum of two companies)

- Includes three minutes to speak to the group at the morning session

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## UNIVERSITY OF GEORGIA TURFGRASS RESEARCH FIELD DAY

- Held in even-numbered years at the UGA campus in Griffin, GA
- Exhibit booths and display advertising are available.
- Each booth will have one 6-foot table and two chairs.
- Exhibit space is outdoors; electricity is not available.
- Lunch and registration for two representatives are included with each booth rental.
- Company listing in the program (subject to deadline).
- List of attendees/contact info after the event.
- Average number of attendees: 800

Tentative date for next event: August 5, 2020

Visit [urbanagcouncil.com/uga-turfgrass-field-day](http://urbanagcouncil.com/uga-turfgrass-field-day) for updates!

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Producers Field Day
- > UGA Turfgrass  
Research Field Day
- > UAC Sporting Clays  
Tournament
- > *Turfgrass Pest Control  
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## UAC SPORTING CLAYS TOURNAMENT

*Sponsorships available to current UAC business-level members only*

**Next event: March 12, 2020**

Visit [urbanagcouncil.com/uac-sporting-clays-tournament](http://urbanagcouncil.com/uac-sporting-clays-tournament) for pricing and to sign up!

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### Sponsorship levels and benefits

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All sponsors are free to display and/or distribute their own promotional items at the tournament.

#### Ball Cap Sponsor (1 available)

- One 4-player sporting clay shooting team
- Company logo on welcome banner and ball cap

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#### Shell Bag Sponsor (2 available)

- One 4-player sporting clay shooting team
- Company logo on welcome banner and shell bag

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#### Lunch Sponsor (4 available)

- One individual sporting clay shooting registration
- Company logo on welcome banner and lunch sign

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#### Station Sponsor - does not include a team

- Company logo on one station sponsor sign
  - Company name on welcome banner
- 

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# TURFGRASS PEST CONTROL RECOMMENDATIONS FOR PROFESSIONALS

- 100+ page book containing research and data from the Univeristy of Georgia’s Turf Team
- Serves as a year-round resource for turfgrass professionals.
- Covers printed in color
- Interior of book printed in black & white only
- Distributed to UAC members, UGA extension offices, and also is available online

**PLEASE NOTE:** This publication is printed in a horizontal (landscape) not vertical (portrait) format.

Visit [urbanagcouncil.com/turfgrass-pest-control-handbook-advertising](http://urbanagcouncil.com/turfgrass-pest-control-handbook-advertising) for pricing and printing schedule.

Ad size	Camera-ready ad sizes
Full page ( <i>covers subject to availability</i> )	
• Inside front cover (full color)	7.5 in x 10 in. (landscape only)
• Inside back cover (full color)	7.5 in x 10 in. (landscape only)
• Outside back cover (full color)	10 in x 6.5 in (landscape only)
• Interior (black/white)	7.5 in x 10 in. (landscape only)
1/2 page interior (black/white)	10 in. x 3.5 in. (landscape only)

## Specifications

- Resolution: 300 dpi
- Mode: CMYK (for cover ads) or Grayscale (for interior ads)
- File format: jpg, png or pdf
- No bleeds

*All ad copy and artwork is at the discretion of the UAC Board and Executive Director and may be edited or refused.*

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**January 29, 2020**  
**Cobb Galleria | Atlanta GA**

Powered by



**DIAMOND  
SPONSOR**



Visit [urbanagcouncil.com/landscape-pro-university](http://urbanagcouncil.com/landscape-pro-university) for updates, pricing and to sign up!

- Landscape Pro University offers a variety of opportunities to sponsor, exhibit, and advertise. Georgia UAC members receive additional discounts AND premium booth and ad placement! Calculate the savings: ***a small annual investment as a business-level UAC member not only saves you cash, but assists UAC in advocating, educating, and promoting our industry.***
- Held annually in January, LPU brings together academic and industry experts for a full day of quality education and trade show exhibits.
- The trade show is open to all suppliers and vendors who sell their products and services to Georgia's landscape, turf and horticulture customers.
- **The refreshment break and lunch will be held inside the exhibit hall, giving exhibitors time to interact with these landscape professionals.**

## Exhibit opportunities

Trade show booth **INSIDE** the exhibit hall (10' x 10' booth space)

- Includes listing in event directory and two name badges

## Sponsorship opportunities

### Platinum Sponsor

- Includes two 10'x10' trade show booth spaces; one full-page ad in the event directory, premium company/logo display on signage and all marketing materials, and 15-minute A/V display during lunch

### Gold Sponsor

- Includes one 10'x10' trade show booth space; premium company/logo display on signage and all marketing materials

### Morning Refreshment Break Sponsor

- Includes one half-page color ad in event directory, company/logo display on signage in break area

### Lunch Sponsor

- Includes one full-page color ad in event directory, company/logo display on signage in lunch area, and 15-minute A/V display during lunch

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Sponsorship availability can change quickly. Please call 706.750.0350 to discuss the current options.

## Landscape Pro University Event Directory Advertising

- This full-color directory will be distributed to all show attendees, exhibitors, speakers and guests. Place your company's ad in this publication and get noticed by this expanded audience.

Ad size	Camera-ready art sizes
Full page ( <i>covers subject to availability</i> )	
• Inside front cover	7.5 in. x 10 in. (portrait only)
• Inside back cover	7.5 in. x 10 in. (portrait only)
• Interior of directory	7.5 in. x 10 in. (portrait only)
1/2 page	7.5 in. x 5 in. (landscape only)
1/4 page	3.75 in. x 5 in. (portrait only)

### Specifications

- Resolution: 300 dpi
- Mode: CMYK (no RGB or index color)
- File format: jpg, png or pdf
- No crops/bleeds

**Submit artwork to Kathy Johnson via email: [kathy@georgiauac.com](mailto:kathy@georgiauac.com)**

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Updated 10/9/19