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The Intelligent Use of Water.™

### Who can tell me what is happening at your largest customer's site right now?







#### **Business Solutions**

#### It's Monday Morning





The property manager is on the line with a few problems to report.

#### A valve has been weeping or leaking.





#### Somebody turned off the water.



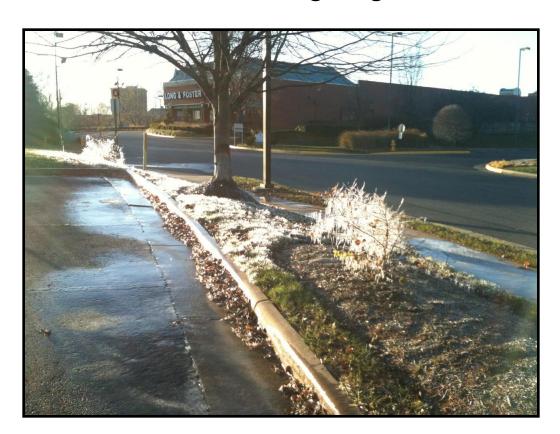
\$50,000 worth of trees are now dead.

#### The irrigation has been on.



And it rained all weekend.

#### It is going to freeze tonight.



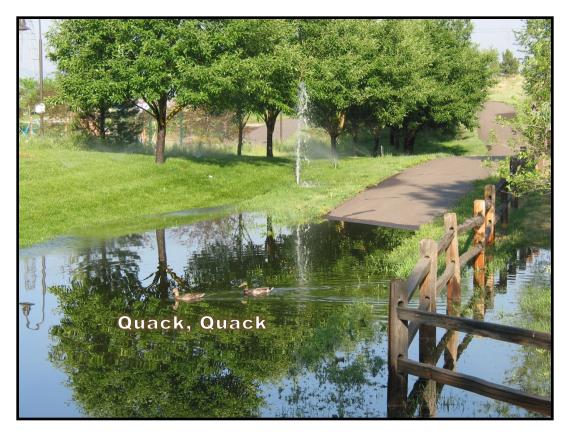




A broken mainline has been running all weekend.

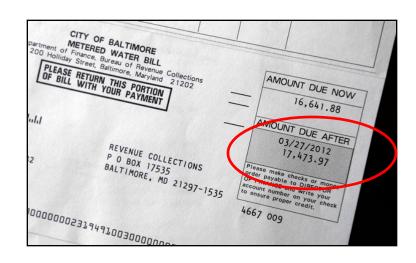


Sure... finding it will be this easy.



Our walkway is now a pond because "your guy" ran over a sprinkler!





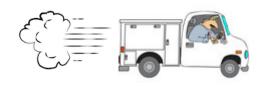
Why is our water bill \$16,000?!

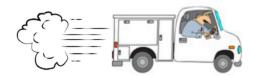
#### What Do You Do?

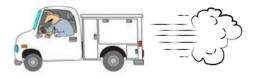


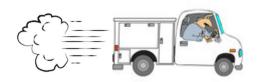






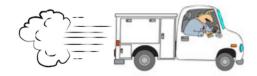












# **Driving** all over to get to your sites



# Putting profitable jobs on Hold

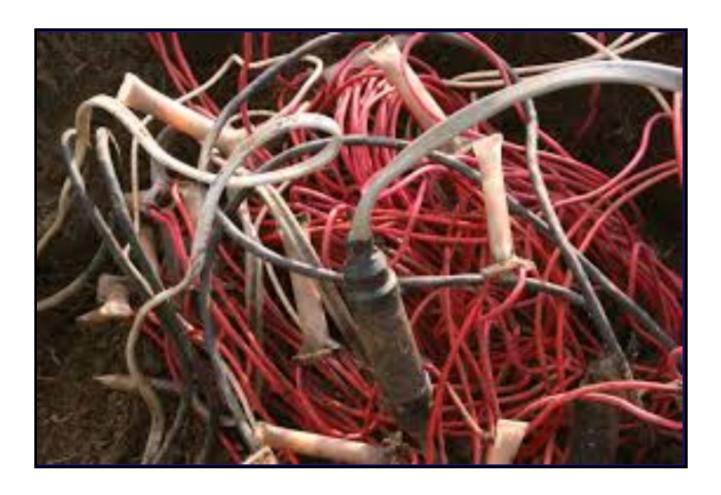


# Investigating the source of a leak





# Troubleshooting bad wire splices



# Replacing plant material at your cost





# Standing around watching and waiting



# While your crews are **busy** putting out fires...









You are losing sleep & \$..

# Thinking of the COStS you are incurring...







# What will you have to give away in order to appease your customer?









### What impression are you making on the community, HOA board and property manager?





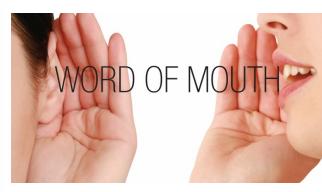
# What's at **risk** due to your reactive nature?











# And what about your **profit**?



#### What Do You Do?



#### **Business Tools You Can't Live Without**











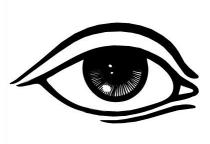






#### Internet Enabled Controllers

It's like having eyes, ears, and staff on-site at all times.









Anytime.

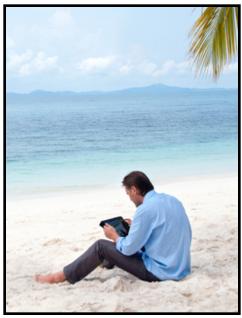
All the time.

Communicating with you.

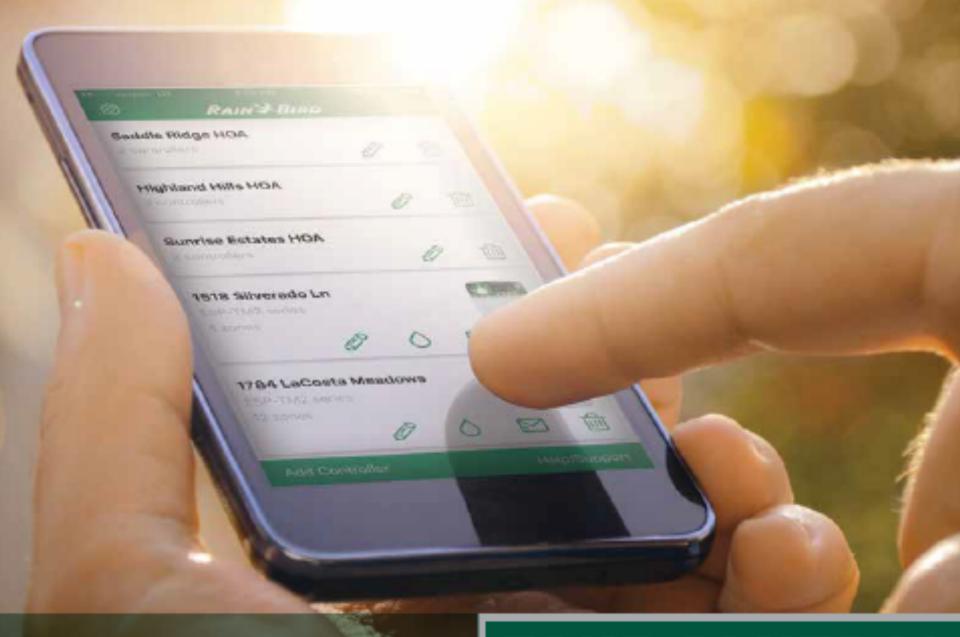


Best of all you can do this from anywhere.









GIVING YOU THE POWER TO TAKE CONTROL

# **TAKE CONTROL**







**LNK WiFi Module** 

SIMPLE WATER MANAGEMENT

**IQ** Cloud

ADVANCED WATER MANAGEMENT















#### **Residential Controllers**



#### What Do I Need To Go WiFi- Remote?



ESP-TM2



**ESP-Me** 



**LNK WiFi Module** 

#### **Commercial Controllers**



### TAKE CONTROL





#### **IQ** Cloud

Advanced Water Management System

### **Components of Remote Management**



**IQ Cloud Account** 

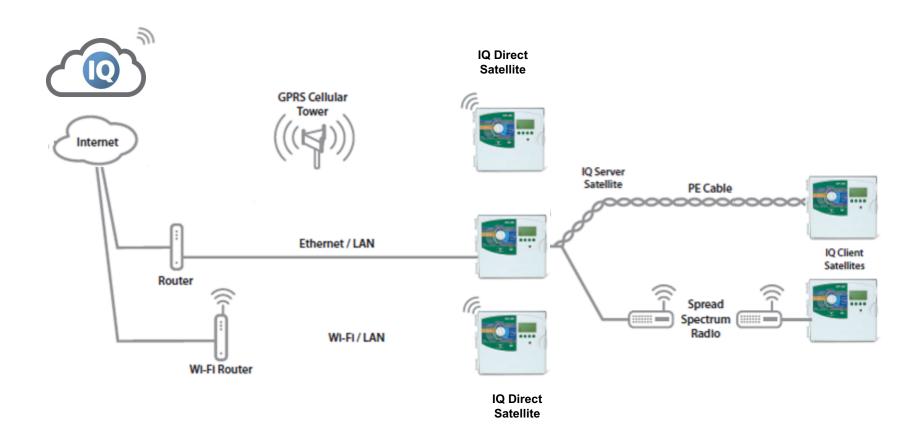




**ESP-LX Controller** 

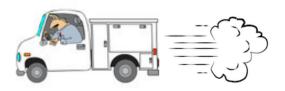
**IQ** Communication Card

# **IQ-Cloud Communication Options**





## Who here has driven back to a site because you couldn't remember if you left the controller OFF or in AUTO?



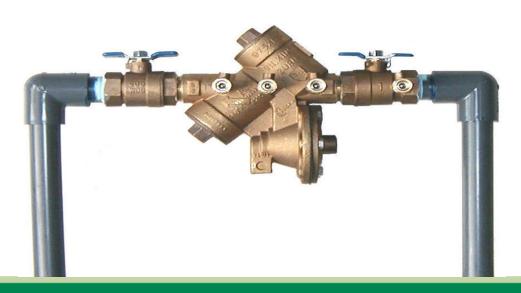
# You're walking a site with a customer and come across a dry spot.

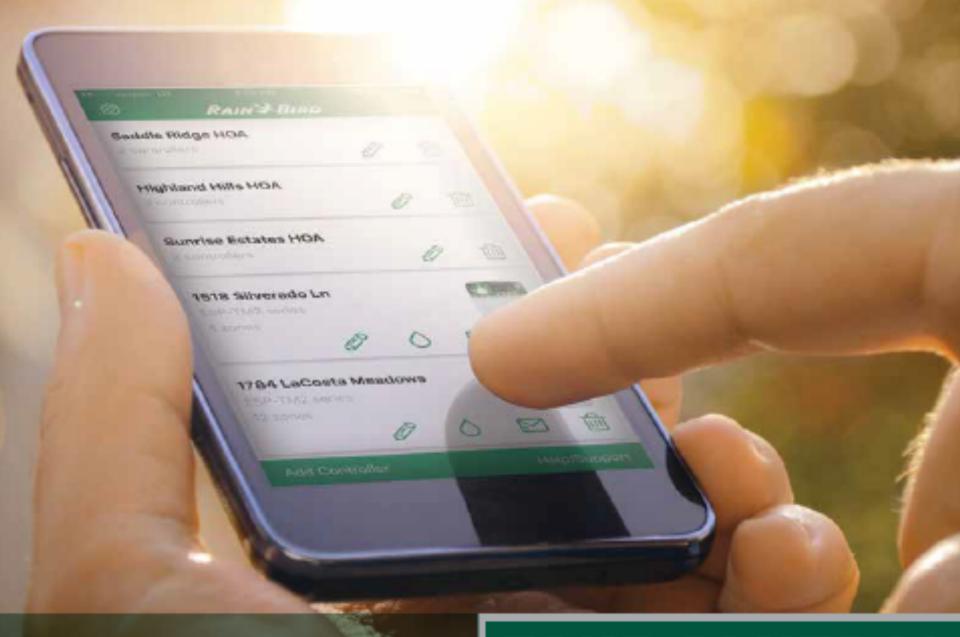
"Wait 5 minutes and I'll run to the controller and turn this station on," you say.



#### Are you sure you've been watering?

#### Someone may have shut off the backflow...





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